

“Let’s Talk – How to Have the Difficult Conversation”

LeadingLeaders LLC

WHY YOU SHOULD ATTEND	PROGRAM OVERVIEW
<ul style="list-style-type: none"> To learn how to effectively perform one of the most difficult things a leader is expected to do – have a difficult conversation with an employee, a colleague, a boss, or a client. 	<p>In support of the Vision, Mission, and Strategy of the Navy Senior Executive Cadre, this very engaging and interactive two-day session focuses on <i>how to have a difficult conversation</i>. This course supports the development of senior leaders to be adaptable, accountable and innovative and is built on a foundation of:</p> <ul style="list-style-type: none"> Self-esteem and self-awareness Strong interpersonal skills Understanding and applying emotional intelligence Building positive relationships Using healthy communications techniques Applying the five methods of conflict management Knowing how to influence and when to negotiate Being politically savvy Leading difficult employees <i>And then having the conversation!</i> <p>Personal examples of the instructor and all attending executives will add to the breadth and depth of insightful discussions and advice. This is critical to having an impactful and meaningful session and I am motivated and ready to lead the cadre!</p>
<th data-bbox="203 768 646 814">WHO SHOULD ATTEND</th>	
<ul style="list-style-type: none"> Anyone can benefit, yet executive leaders must absolutely excel at this leadership skill. 	
INSTRUCTOR BIOGRPAHY:	
<p>Rear Admiral Michael Giorgione (Ret.) served for 29 years in the Navy’s Civil Engineer Corps, retiring in 2010. He is the founder of LeadingLeaders, a leadership development and executive coaching firm. In October 2017, he published his first book: <i>Inside Camp David: The Private World of the Presidential Retreat</i>. In 2020, Mike returned to a leadership and business position as the CEO of LeanFM Technologies, Inc., a PropTech start-up that specializes in data-driven analytics of building HVAC systems. Mike retired from LeanFM in 2025 and now devotes his professional time and purpose exclusively to leadership training and executive coaching. Mike is a 1981 graduate of the U.S. Naval Academy, has a master’s degree in civil engineering from Penn State, and business certificates from Duke University and the University of North Carolina. He is a registered professional engineer in the Commonwealth of Pennsylvania, is a Fellow in the Society of American Military Engineers and is past Chairman of the Board of the Seabee Memorial Scholarship Association.</p> <p><i>Mike’s vast range of small unit and large organization leadership positions, multiple tours overseas serving with host-nation allies, serving two U.S. presidents at Camp David, leading a start-up company, publishing his first book, and over 14 years in the classroom, have filled his experiences, perspectives, and storytelling with insightful advice and examples of exceptional leadership -- including how to have the difficult conversation.</i></p>	
COURSE POINT OF CONTACT	Michael A. Giorgione, mike@insidecampdavid.com , 619-495-7983